



KONICA MINOLTA

ENTERPRISE CONTENT
MANAGEMENT



المالك للحلول والتكنولوجيا المكتبية
AL MULLA OFFICE AUTOMATION SOLUTIONS

إبداع > أمان > فعالية > منذ 1980
INNOVATIVE > SECURE > EFFICIENT > SINCE 1980

Helping Financial Service Providers
Build Investor Confidence and Control Costs

finance



Giving Shape to Ideas

Performance. Today's competitive financial climate demands a higher standard of services, with cost control and regulatory compliance to restore investor confidence. A Konica Minolta Enterprise Content Management (ECM) solution can make the difference—by minimizing the time and expense of manual paperwork, capturing and managing data regardless of format and improving core processes to speed workflow and improve profitability. From Account Origination to Back Office Operations, our ECM advantages can reduce the cost of serving your customers—increasing your ability to compete for new deposits and improving your bottom-line performance.



Improve customer workflow to compete for deposits and improve your bottom-line.



Account Origination

Replace paperwork with secure electronic data. In Account Origination, your employees can enter required financial information into simple on-screen forms without leaving the customer's sight. Signatures can be captured digitally. Important data can be scanned, stored and linked to each customer's account. And because your staff can spend more time talking to customers, relationships are stronger—with greater potential for future upsell of additional financial services.

Lending and Underwriting

Reduced processing costs help you work faster. Financial statements, records from previous accounts, mortgage documentation, emails, faxes—regardless of the format of required financial documents, an ECM solution such as OnBase® by Hyland can manage them more quickly and cost-effectively. With all documents in a central system, your workflow can be automated to speed loan routing and decisioning. Document storage costs are minimized. Errors are eliminated. Users can be automatically notified if required documents are missing, expired or nearing expiration date. Processing time can be reduced—and faster processing means quicker realization of profit.

Fraud and Risk Mitigation

Keeping a step ahead of new regulations. Sarbanes-Oxley and other compliance regulations require comprehensive financial document management policies—and OnBase gets the job done. Every time a document is accessed, viewed, edited or acted upon, OnBase automatically records the procedure. Both internal managers and external auditors will have fast, simple access to the records they need—saving resources and providing additional advantages that include:

- Ensuring that industry compliance standards are met
- Avoiding costly penalties for non-compliance
- Controlling revisions and instantly tracking changes
- Automating the retention of essential documents
- Getting the right information to the right people
- Applying consistent user rights and privileges
- Increasing productivity by automating manual tasks
- Reducing the cost of billable hours during audits
- Protecting strategic investments in brand identity

Customer Service

Tracking every customer interaction. With OnBase and ECM solutions from Konica Minolta, customer service can be faster and more efficient. Representatives can instantly see all relevant documents to answer questions more quickly. Managers can see real-time process statistics to identify bottlenecks and prevent problems. With better business management tools, you'll be able to create additional sales opportunities, retain customer loyalty, strengthen business relationships and increase the productivity of all your customer service representatives.

Back Office Operations

Improving mission-critical processes. The performance of your Human Resources and Accounting teams contributes to bottom-line success—but many administrators find themselves drowning in paper. OnBase can automate workflows, manage recruitment, ensure smooth onboarding and integrate financial, payroll, vendor and accounts receivable processes by eliminating redundant data entry and improving access to accurate, up-to-date information. OnBase can also integrate with virtually any ERP system, including SAP, Lawson, PeopleSoft and many more.

Future Growth

Moving ahead of your competitors. With improved customer service, streamlined workflow processes and fail-safe regulatory compliance, you'll be in a position to move more quickly in a changing financial climate. Proven experience with financial service providers helps us understand the real-world needs that drive business growth. That's why your financial services firm deserves an ECM solution from Konica Minolta.



benefits



Konica Minolta ECM: A Summary

Implement Cloud-Based Solutions:

- Store financial data electronically in a secure online repository for access from any location
- Provide remote and web-based access to customer records to speed customer service
- Capture data in any form—bank records, contracts, applications, emails, faxes
- Make documents easily available to mobile professionals, managers and service personnel
- Make financial data available to mobile personnel from secure cloud repositories

Reduce Cost of Routine Workflows:

- Speed processing of new accounts, capturing data more quickly for easier future access
- Manage loan documentation from origination to closing, including long-term electronic storage
- Maintain searchable databases and reduce administration costs
- Review and retain documentation as needed, with automated rules-based deletion of data
- Handle employee, payroll, accounts and related data with minimum inconvenience

Automate Manual Processes:

- Reduce the time it takes to prepare for an audit
- Retain mortgage and loan documentation throughout the term of each contract
- Manage customer inquiries with faster access to documents for greater satisfaction
- Integrate workflows with standard solutions currently used in banks, credit unions, underwriting companies, securities firms and other financial service providers



Capture



Process



Access



Integrate



Measure



Store

ABOUT KONICA MINOLTA

Konica Minolta can help give shape to your ideas and partner with you to achieve your corporate objectives. Contact us to realize opportunities in:

Information Management

Enterprise Content Management (ECM)
Document Management
Automated Workflow Solutions
Business Process Automation
Security and Compliance
Mobility

IT Services

Application Services
IT Security Assessments
Hybrid and Private Cloud
Business Continuity
24/7 Help Desk
IT Resources and Consulting

Technology

Office Multifunction Business Solutions
Commercial and Production Printers
3D Printers
Wide Format Printers
Laptops, Desktops and Computer Hardware
Servers and Networking Equipment
Optimized Print Services (OPS)
Facilities Management



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